



Challenges



Need Reliable PPE Source

With the spike in demand during the COVID-19 pandemic, Thomas Jefferson University struggled to find a consistent, reliable source for PPE.



Fluctuating PPE Pricing

Administrators were struggling to find a single, reliable PPE source, juggling multiple suppliers with varying inventories. Additionally, PPE pricing was drastically fluctuating causing unanticipated spikes in price point.



Secure Storage Space

Thomas Jefferson University's Medical Research program required a significant amount of PPE. With the lack of storage space available throughout Philadelphia, they were unable to store the 4 months of supplies they needed.



Transparent, Reliable Supplier

Thomas Jefferson University needed to partner with a PPE supplier that was committed to providing consistent, quality products and clear, communicative transparency throughout the ordering process.

How American Protective Products Created a Reliable, Sustainable PPE Inventory for This Leading Research Facility

See how our Warehouse Program helped Thomas Jefferson University consolidate sourcing, establish a strong supplier relationship, and secure the PPE they needed.

Our Solutions



4 Months of PPE Inventory

APP was able to secure the quantities of PPE Thomas Jefferson University needed and lock in reliable pricing through their Warehouse Program.



Free Storage via Our Warehouse Program

APP's Warehouse Program allowed Thomas Jefferson University to purchase, reserve, and store their 4-month PPE supply safely and at no cost in a secure facility designed to provide protection and avoid potential product degradation.



Low PPE Prices & No Emergency Pricing

APP provided (and stored) a low-price PPE source quickly and efficiently, effectively preventing unexpected price spikes that come with last-minute emergency buys.



Strong, Reliable Partnership


With APP, Thomas Jefferson University was able to secure the PPE they needed. We worked to establish clear paths of transparent communication, stabilize their pricing, and provide free warehousing through our Warehouse Program.

Thomas Jefferson University was able to secure their PPE, stabilize pricing, establish a reliable partnership, and get free storage through our Warehouse Program.

About Us

American Protective Products has proudly provided the highest quality safety apparel, supplies, and PPE for over 40 years.

We deliver industry-leading protective products backed by unparalleled customer support for healthcare, laboratory, research, and other facilities where safety and security are the highest priority.

A grayscale photograph of two individuals in full-body white protective suits, including hoods, face shields, and gloves. They are standing in what appears to be a laboratory or industrial setting.

Store PPE supplies, secure product pricing, and establish a reliable, reserved inventory to ensure you have the PPE you need when you need it most—**free of charge.**

How it Works

- Select exact quantities of items your facility needs to secure.
- Set a timeline for warehouse term length and finalize terms.*
- APP pulls products from our main warehouse to our second warehouse (on the main property) to specifically reserve them for your facility.
- Schedule deliveries as needed.

Benefits

- ✓ Secure specific quantities of PPE.
- ✓ Secure pricing in a fluctuating marketplace.
- ✓ Gain control over your supply chain.
- ✓ Eliminate the risk of delayed or back-ordered products.



** Terms are negotiated for each proposal; however, APP requires a 50% deposit of the total order to begin warehousing your product. The remaining balance is required at the end of warehouse term.*

Interested in learning more about our Warehouse Program?

Get in touch today. A member of our team is here to help.